

Be our partner for social progress



# Started in November 23, 1999

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Provides livelihood opportunities and benefits to its owner-members

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With more than 69,000 members as of 2018







Aviation & Logistics









Construction



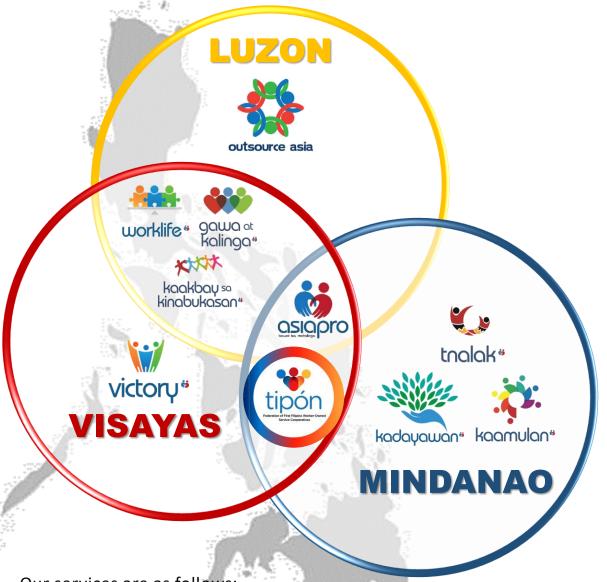
Warehousing & Logistics
Support



Managed Services for Hotels, Restaurants, Stores, etc.

Asiapro is a socially responsible workerowned multi-purpose cooperative and social enterprise which provides customized solutions for specific business requirements for mainstream industries

- **DO 174 Compliant Labor Contracting Service Model** (Construction, Managed Services, Aviation, Agribusiness)
- Operate, Manage and Maintain Agreement (Toll Manufacturing, Agribusiness, Logistics)
- Field Sales Force Deployment, Support & Demand Generation Activities



Our services are as follows:

- D.O. 174 Compliant Labor Contracting Service
- Operate, Manage and Maintain Agreement
- Field Sales Force Support, Deployment & Demand Generation Activities

We are part of a larger Cooperative
Network or Federation that are regionally
based but operates as independent legal
entities.

tipón provides back-end support services and shared operational functions in terms of HR, Marketing, Sales, Finance, Treasury, and Legal services for its affiliate cooperatives.

tipón's affiliate members provide services in various industries such as agriculture, aviation, construction, warehousing, logistics, independent field sales deployment, toll manufacturing, healthcare and managed services for hotel, restaurant and retail industries.

# tipón Federation (network) and its relationship with our Business Platforms



Development & Organizational Development, Regulatory Compliance, Finance, Accounting & Administrative Services, General Legal Counselling, Treasury & Banking, Legal Documentation, Maintenance & Management, Information Technology, Marketing & Communication Services, Plans, Projects & Programs Monitoring, Business Platforms

## **MEMBER COOPERATIVES** Offshoot of CDA MC 2012-12 Regulation **GAWA AT KAAKBAY SA ASIAPRO KALINGA** KINABUKASAN OUTSOURCE **KAAMULAN KADAYAWAN ASIA** differentiated based on location and type **TNALAK** WORKLIFE **VICTORY**

**DESCRIPTION:** 

legal entities

MPCs are separate

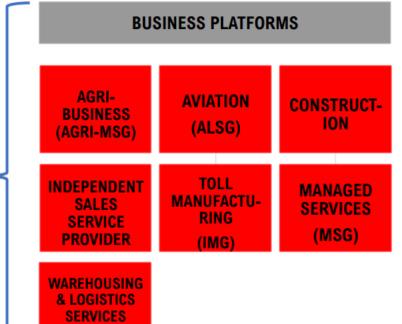
MPCs enters into

MPCs are normally

of client it services

contracts with

clients

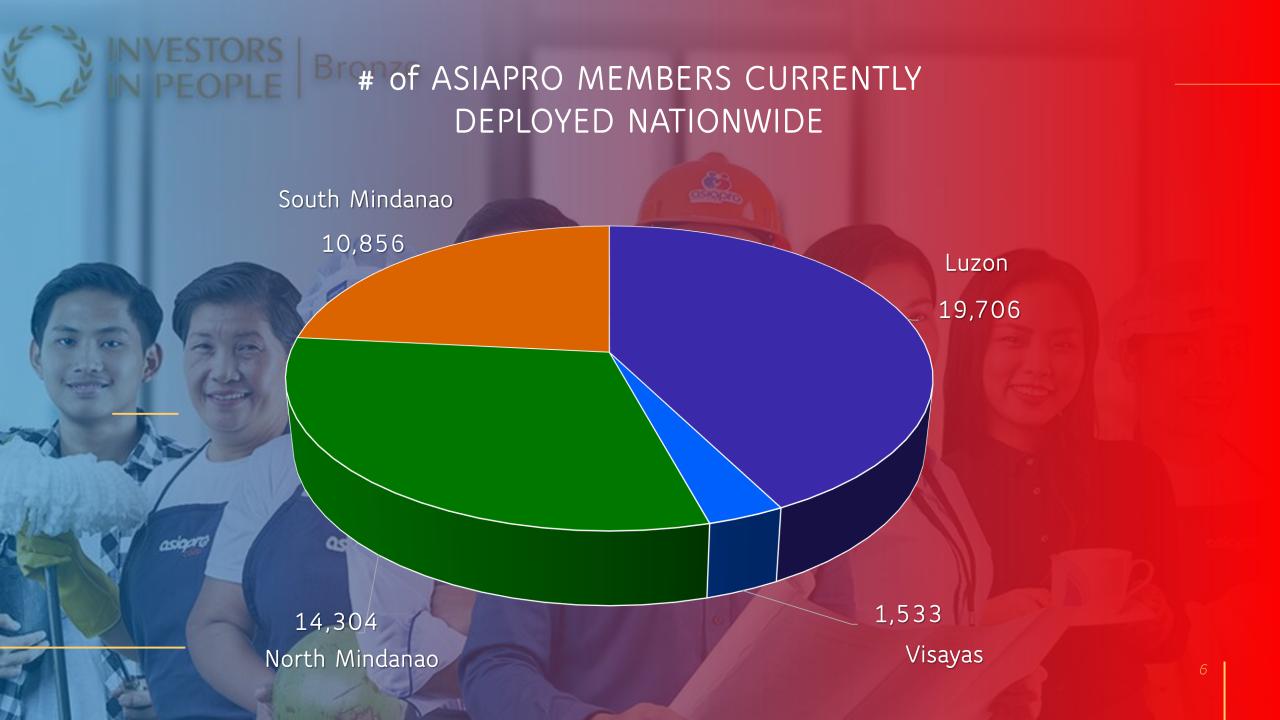


#### **DESCRIPTION:**

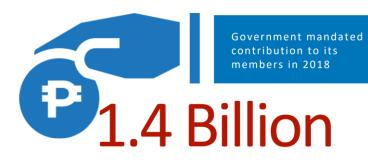
- 1. Business Groups that manages the client operations based on industry or type of service
- 2. They can serve different clients under different **MPCs**

With this current set-up, a client may engage with two (2) or more business platforms depending on their (client) needs and competencies required. Our business platforms address specific tasks that are offered to clients.

(ALSG)







P356.6 Million

2018 Additional benefits distributed to its members





BENEFITS	ASIAPRO & OTHER tipon MPCs	OTHERS (MANPOWER)
Salary / Wages	✓	✓
Social Security System (SSS)	✓	✓
Employee Compensation Commission (ECC)	✓	✓
PhilHealth	✓	✓
PAG-IBIG	✓	✓
Trainings	✓	✓
Savings Program	✓	×
Loan Program	✓	×
Livelihood Program	✓	×
Provident Fund	✓	×
Business Ownership	✓	×
Patronage Refunds	✓	×
Surplus Sharing	✓	×
Interest on Capital Contribution	✓	×
Hospitalization & Reimbursements	✓	×
Total/Permanent Disability	✓	×
Life Insurance	✓	×
Withholding Tax	None	





Our Awards represent the very best in people management, wellbeing, apprenticeships and individual success from all over the world.

### **Agri-business**

Agri-business provides agricultural services to its clients and executes end to end farm operations and solutions - from the nursery stage up to packing and delivery.

#### **Services Provided:**

Operate, Manage, and Maintain Farms which include:\*

- Crop and Fertility Planning- Harvesting- Weed Control Management- Logistics

- Disease Management - Sales and Marketing

- Insect Management

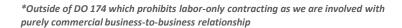
### COMPETITIVE ADVANTAGE

#### **VALUE FOR MONEY**

# INCREASED PRODUCTIVITY DUE TO PROCESS IMPROVEMENTS

# WORRY-FREE, SELF-MANAGED OPERATIONS

- Lower Cost per Unit of Output
   Decrease in operating expenses of the Clients.
- Effect on Volume or Output produced -Higher volume as incentives are based on units produced
- Introduction of Process Improvements set standard for efficiency based on best practices in the industry
- Led by team who are experts in managing plantations based on Good Agricultural Practices (GAP)
- End to End HR Services
- Dedicated back office support to handle sourcing, applicant screening, member concerns and payout.
- Self-Managed Recruitment and Records and Payroll Operations
- Employee Engagement to Increase Productivity
  - Incentive Scheme
- Training mastery of skill, passion of work













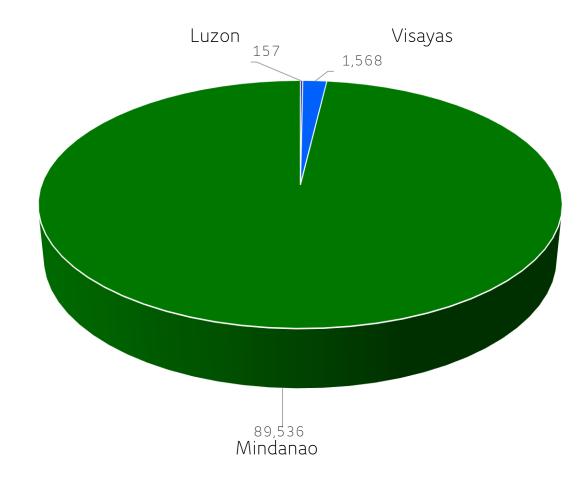








# 91,261 MEMBERS DEPLOYED NATIONWIDE UNDER AGRI-BUSINESS GROUP









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